

Alibaba.com verified Supplier



Assessment Report

Presented to

Ningbo Yokey Precision Technology Co., Ltd.

宁波永基精密科技有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Cooperation Partner <input type="checkbox"/> Same Legal Representative
Company Address	No.6 Chuangte West Road, Wuma Industrial Park, Lubu Town, Yuyao City, Ningbo City, Zhejiang Province, China
City / Country:	Ningbo / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	yokeyseals
Gold Supplier Company Name:	Ningbo Yokey Precision Technology Co., Ltd.
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Service Provided by Intertek

Report No.: 22819946_P+T





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Assessment Report

Report No.: 22819946_P+T

Report Number:	22819946_P+T	Assessment Type	Production and Trade Assessment
Date of Assessment:	23/Dec./2021	Report Date:	23/Dec./2021
Assessor's Name:	Aida Chen	Validity Period:	24/Dec./2021 - 23/Dec./2022
Reviewed By:	Klaus Zhao	Online Verification:	https://www.intertek.com.cn/ASVService/Home/IndexCN

Important Notes:

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Section 1: Company Overview

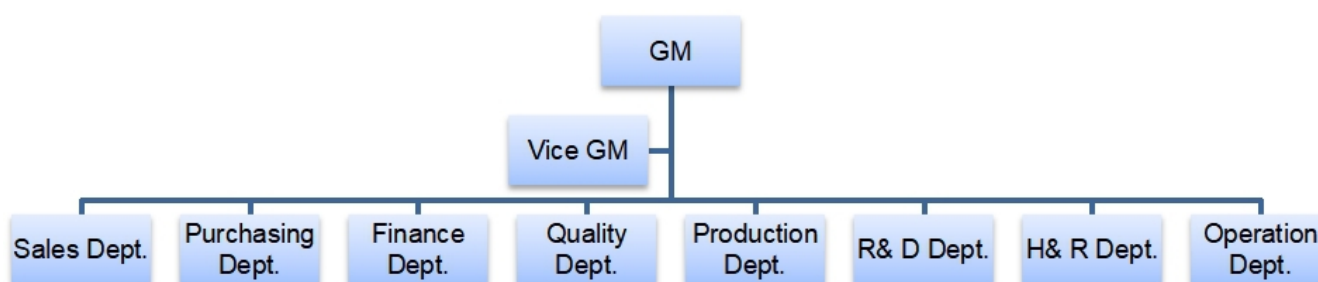
Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	91330281MA2AEU4B3W
Year Established:	13/Oct./2017	Validity Period:	13/Oct./2017-31/Dec./2049
Export Experience:	4 Years	Industry Experience:	4 Years
Registered Address:	Wuma Village, Lubu Town, Yuyao City, Ningbo City, Zhejiang Province, China		
Company Address:	No.6 Chuangte West Road, Wuma Industrial Park, Lubu Town, Yuyao City, Ningbo City, Zhejiang Province, China		
Is It Listed Company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Company Stock Code:	N/A
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Market Supervision Administration Bureau of Yuyao
Registered Capital:	RMB 1000000		
Corporate Representative:	Mr. Mingming Chen		
Industry:	Tools & Hardware		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	O-Ring, PTFE Back-up Ring, Rubber Diaphragm, Oil Seal, Oil Seal		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input checked="" type="checkbox"/> Factory Officer Claimed			
Total Building Size:	<u>12000</u> m ²		
Number of Building(s) :	<u>1</u>		
Office Size:	<u>1000</u> m ²		



Section 2: Human Resources

Human Resources

2.1 Company Chart



2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Vice GM	1	0	1
Sales Dept.	20	0	20
Purchasing Dept.	3	0	3
Finance Dept.	4	0	4
Quality Dept.	7	0	7
Production Dept.	150	0	150
R&D Dept.	10	0	10
H&R Dept.	5	0	5
Operation Dept.	5	0	5
Total Number:	206	0	206

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential



Section 3: Current Export Situation

Current Export Situation

There are 7 foreign trading employees in the company.

Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	2	N/A	N/A	N/A
2-5 Years	4	N/A	N/A	N/A
Less than 2 years	1	N/A	N/A	N/A

Does the company have a valid export license?

☐ Yes ☒ No

Export License Registration No.:

N/A

Total Revenue (Previous Year, USD):

5200000

Total Export Revenue (Previous Year, USD):

1200000

Estimated Export Revenue (Current Year, USD):

1800000

Trade Agents Employed Overseas:

☐ Yes ☒ No

Nearest Port:

Ningbo

Accepted Payment Terms

☒ FOB ☒ CIF ☒ EXW ☒ CFR

Accepted Payment Type:

☒ L/C ☒ T/T ☐ Credit Card
☒ Cash ☒ West Union ☐ Money Gram
☒ Paypal ☐ Moneybookers

Average lead time from product order confirmation to production delivery (products exiting the factory):

Product Category	Num	Unit
O-Ring	10	Days
PTFE Back-up Ring	20	Days
Rubber Diaphragm	20	Days
Oil Seal	20	Days
Custom Rubber Product	25	Days

Average Sampling Time

Product Category	Lead Time
O-Ring	10 Days
PTFE Back-up Ring	10 Days
Rubber Diaphragm	20 Days



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Oil Seal	20 Days
Custom Rubber Product	15 Days
The Shortest Sampling Time	
Product Category	Shortest Lead Time
O-Ring	3 Days
PTFE Back-up Ring	5 Days
Rubber Diaphragm	15 Days
Oil Seal	15 Days
Custom Rubber Product	7 Days



Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	O-Ring, PTFE Back-up Ring, Rubber Diaphragm, Oil Seal, Custom Rubber Product	Confidential	10
South America	O-Ring, PTFE Back-up Ring, Rubber Diaphragm, Oil Seal, Custom Rubber Product	Confidential	4
Eastern Europe	O-Ring, PTFE Back-up Ring, Rubber Diaphragm, Oil Seal, Custom Rubber Product	Confidential	3
Southeast Asia	O-Ring, PTFE Back-up Ring, Rubber Diaphragm, Oil Seal, Custom Rubber Product	Confidential	4
Western Europe	O-Ring, PTFE Back-up Ring, Rubber Diaphragm, Oil Seal, Custom Rubber Product	Confidential	8
Central America	O-Ring, PTFE Back-up Ring, Rubber Diaphragm, Oil Seal, Custom Rubber Product	Confidential	2
Northern Europe	O-Ring, PTFE Back-up Ring, Rubber Diaphragm, Oil Seal, Custom Rubber Product	Confidential	10
Southern Europe	O-Ring, PTFE Back-up Ring, Rubber Diaphragm, Oil Seal, Custom Rubber Product	Confidential	3
Domestic Market	O-Ring, PTFE Back-up Ring, Rubber Diaphragm, Oil Seal, Custom Rubber Product	Confidential	56
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
O-Ring: 2000000000 Pieces; PTFE Back-up Ring: 55000000 Pieces; Rubber Diaphragm: 6000000 Pieces; Oil Seal: 35000000 Pieces; Custom Rubber Product: 770000000 Pieces				
5.2 Production Capacity				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
O-Ring	200000000 Pieces/Month	2000000000 Pieces		
PTFE Back-up Ring	6000000 Pieces/Month	55000000 Pieces		
Rubber Diaphragm	700000 Pieces/Month	6000000 Pieces		
Oil Seal	4000000 Pieces/Month	35000000 Pieces		
Custom Rubber Product	90000000 Pieces/Month	770000000 Pieces		
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
CNC Machine	No Information	2	5	Acceptable
Rubber Mixing Machine	No Information	3	4	Acceptable
Cutting and Preforming Machine	No Information	5	3	Acceptable
Vacuum Oil Press Machine	No Information	53	4	Acceptable
Automatic Injection Machine	No Information	14	2	Acceptable
Secondary Sulfur Adding Machine	No Information	5	7	Acceptable
Precision Preformer Machine	No Information	1	4	Acceptable
Rubber Cooler Machine	No Information	2	5	Acceptable
Horizontal Injection Machine	No Information	2	1	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition



Vulcanization Tester	No Information	1	2	Acceptable
High and Low Temperature Test Chamber	No Information	1	2	Acceptable
Tensile Strength Tester	No Information	1	3	Acceptable
Automatic optical analysis detector	No Information	6	1	Acceptable
Projector	No Information	1	2	Acceptable
Micro Measurement Tool	No Information	1	3	Acceptable
Durometer	No Information	10	3	Acceptable
Automatic Detection Machine	No Information	6	2	Acceptable

5.5 Subcontractors

Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)
N/A	N/A	N/A	N/A

Item	Content	Observations /Comments
5.6	If the factory has testing capability(including qualified staff, equipment and method or certified by any organization & 3rd parties & client)	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.7	Subcontractors Type	<input type="checkbox"/> Order outsourcing <input type="checkbox"/> Process outsourcing <input checked="" type="checkbox"/> No need to outsource <input type="checkbox"/> Other
5.8	Equipment Number	120
5.9	Production Line Number	18
5.10	Work Instruction	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.11	Clear Production Process	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.12	Production Management System	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.13	Production Control Capability	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No



Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
IATF 16949:2016	NSF	CNIATF038005	Manufacturing of Rubber Seals	21/May./2019 -- 25/May./2022
6.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name	Validity Date
N/A	N/A	N/A	N/A	N/A
6.2 Quality Control Management				
Item	Content	Observations /Comments		
6.2.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.2.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.2.3	Who does the QC/QA Manager /Supervisor report to?	Mr. Mingming Chen		
6.2.4	How many QA/QC inspectors in total?	10		
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
Workshop	8	142	10	
6.2.5 Average Guarantee Time				
Product Category	Num	Unit		
O-Ring	3	Years		
PTFE Back-up Ring	5	Years		
Rubber Diaphragm	3	Years		
Oil Seal	3	Years		
Custom Rubber Product	3	Years		
6.2.6 The Longest Guarantee Time				
Product Category	Num	Unit		
O-Ring	5	Years		



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	PTFE Back-up Ring	10	Years
	Rubber Diaphragm	5	Years
	Oil Seal	5	Years
	Custom Rubber Product	5	Years
6.2.7	Are there any specific inspection standards and guidelines/records of workflow?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	

6.3 Supplier Management

Item	Content	Observations /Comments
6.3.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.3.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary

6.4 After Sales Service

Item	Content	Observations /Comments
------	---------	------------------------



6.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No	
6.4.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No	
6.4.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
6.4.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No	
6.4.5	Is there a product alert and recall procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
6.4.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
6.5 Overseas After Sales Service			
6.5.1	Is it possible to provide expatriate engineer services?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
6.5.2	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input type="checkbox"/> Other	
Quality Management Process		Description	Photo
		N/A	N/A
Received the second-party or the third-party inspection records (inspection report)		Description	Photo
		N/A	N/A

Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input checked="" type="checkbox"/> Approved sample <input checked="" type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input checked="" type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary



Section 8: R & D Capacity

R&D Capacity					
8.1 Current Situation					
There are <u>10</u> R&D engineers in the company.					
Education Level	Headcount		Work Experience	Headcount	
Doctorate	0		Over 30 Years	0	
Post-Graduate	0		21-30 Years	0	
Graduate	10		11-20 Years	1	
Junior College	0		6-10 Years	5	
Technical School	0		2-5 Years	3	
High School	0		Less than 2 years	1	
Patent Situation					
Patent No.	The Name of the Patent	The Patent Type		Available Date	
ZL 2018 2 2270416.1	Diaphragm Pump And Diaphragm	The Patent for Utility Model		07/Jan./2020	
ZL 2018 3 0272778.7	Rubber Diaphragm (703 Plug)	Appearance Design		09/Apr./2019	
Brand Situation					
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.	
18941084	YOKEY	Rubber Or Semi-Finished Rubber, Synthetic Rubber, Rubber Band, Seal Ring, Rubber Shock Absorber, Non-Metallic Hose, Weather Strip, Rubber Or Hard Fiber Gasket, Rubber Sleeve, Plastic Pipe	28/Feb./2017 -- 27/Feb./2027	Photo in Section 11 (Trademark Photos)	
The Average Time For New Products Launched					
Product Category		Num	Unit		
O-Ring		10	Days		
PTFE Back-up Ring		10	Days		
Rubber Diaphragm		20	Days		
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Oil Seal	20	Days
Custom Rubber Product	10	Days
The Shortest Time For A New Item Launched		
Product Category	Num	Unit
O-Ring	3	Days
PTFE Back-up Ring	5	Days
Rubber Diaphragm	15	Days
Oil Seal	15	Days
Custom Rubber Product	5	Days
Does the company provide ODM service for others?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Are there relevant design input/output, review, and verification documents available for the assessment company?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, please list all key equipment used:	Computer	
Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, please list the main software used:	PowerMill, UG, CAD	
Please list all certifications and/or qualifications of the R & D department:	Confidential	
Has the company established standard design procedures for new products?	<input checked="" type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No	
Have the designed products been internal verified or validated?	<input checked="" type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No	
Have the designed products been tested by a third-party inspection body?	<input checked="" type="checkbox"/> Yes, all designed products have been tested <input type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No	
Are the designed products confirmed by the customers?	<input type="checkbox"/> Yes, all designed products have been confirmed <input checked="" type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No	

Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input checked="" type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
What level of design services are provided?	<input type="checkbox"/> Only add logo/change color/material <input checked="" type="checkbox"/> Sample processing <input checked="" type="checkbox"/> Graphic processing <input checked="" type="checkbox"/> Create an entirely new product

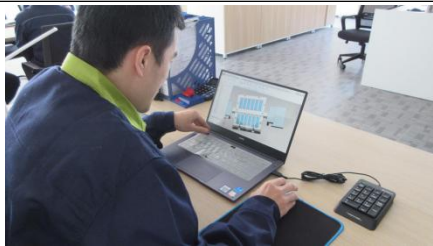
New Products Launched quantity for each year

Product Category	Num	Unit
O-Ring	1000	Pieces
PTFE Back-up Ring	500	Pieces
Rubber Diaphragm	100	Pieces
Oil Seal	200	Pieces
Custom Rubber Product	1500	Pieces

8.2 R&D Real Case Description

Customer's Name	Confidential
Customer's Location	Confidential
Customer's Industry:	Confidential
Order's Requirement Description:	Confidential

8.3 Design Process

Process 1	Process 2	Process 3
	N/A	N/A
Description: UG Design Process	Description: N/A	Description: N/A

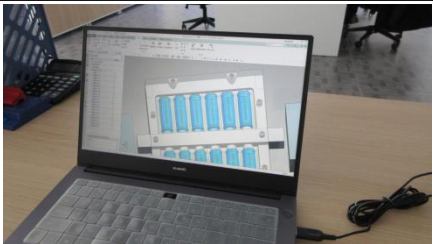
8.4 Design Devices

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Device 1	Device 2	Device 3
	N/A	N/A



Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to become the leader of high-end rubber sealing industry in the Yangtze River Delta In 2025.	5 Years

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Secondary Sulfur Adding Line		Cutting and Preforming Line		Vacuum Oil Press Line
4		5		6	N/A
	Mould Storage		Production Storage		N/A



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Section 11: Certification & Photos

Certification & Photos

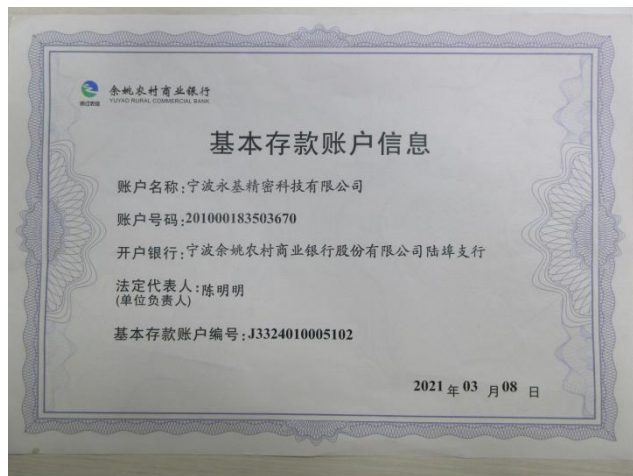
Certification & Photos -- Business License (Original)



Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- N/A

N/A

Patent Photos

Certification & Photos -- ZL 2018 2 2270416.1

Certification & Photos -- ZL 2018 3 0272778.7



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Product Certification Photos

Certification & Photos -- N/A

N/A

Certification & Photos -- N/A

N/A

Quality Management System Certification Photos

Certification & Photos -- IATF Certificate



Certification & Photos -- N/A

N/A

Trademark Photos

Certification & Photos -- 18941084

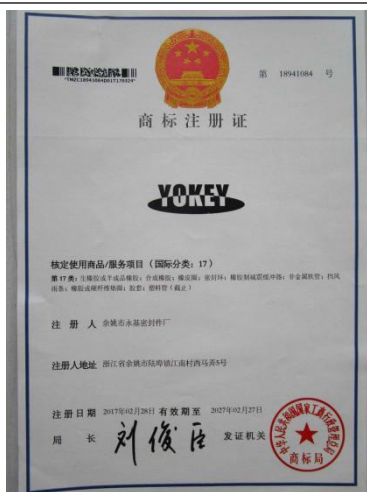
Certification & Photos -- N/A

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N/A

Section 12: Company and Product Samples

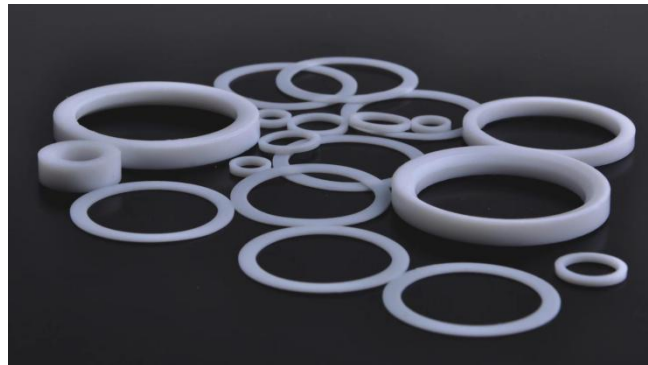
Company and Product Samples	
Company Gate 	Office Building 
Office 	Workshop 
Product Sample -- O-Ring	Product Sample -- PTFE Back-up Ring



Product Sample -- Rubber Diaphragm



Product Sample -- Custom Rubber Product



Product Sample -- Oil Seal



Product Sample -- N/A

N/A



Section 13: Competitive Advantages

13.1 Product Group Capacity		
13.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
O-Ring	1200000000 Pieces	Confidential
PTFE Back-up Ring	55000000 Pieces	Confidential
Rubber Diaphragm	6000000 Pieces	Confidential
Oil Seal	35000000 Pieces	Confidential
Custom Rubber Product	770000000 Pieces	Confidential
13.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	100	
No. of suppliers (which cooperated over 2 times)	85	
No. of provinces which cooperation suppliers belong to	6	
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, these projects include	Appearance design and Function design	
Would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No	
If yes, please describe it	The company would like to provide a total solution for purchasing according to customer's request.	
13.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	
Customer Region	Confidential	
Products Category	Confidential	
Order Value (USD)	Confidential	
Order Processing Process	Confidential	
Customer's Feedback	Confidential	
13.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ (In the last 12 Months)	Shortest Lead Time
O-Ring	250000 Pieces	30 Days
PTFE Back-up Ring	50000 Pieces	30 Days
Rubber Diaphragm	30000 Pieces	30 Days



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Oil Seal	25000 Pieces	30 Days
Custom Rubber Product	40000 Pieces	30 Days
MOQ (In the last 12months)	<input type="checkbox"/> Less than 10 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input checked="" type="checkbox"/> More than 300	
13.3 Real Case for Large Contract		
Products Name	Order (In the past 12 Months)	Shortest Lead Time
O-Ring	10000000 Pieces	30 Days
PTFE Back-up Ring	1000000 Pieces	30 Days
Rubber Diaphragm	10000000 Pieces	30 Days
Oil Seal	200000 Pieces	30 Days
Custom Rubber Product	100000 Pieces	30 Days
13.4 Overseas after-sales service capacity		
If yes, what onsite after-sales services are included	N/A	
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Other:	N/A	
Average response time:		
Num	Unit	
N/A	N/A	
13.5 After-sales Service Capacity		
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	



Section 14: Service Capabilities

14.1 Experience with Large-scale Procurement Contracts		
Have you had a procurement contract with a Fortune 500 company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
The country/region of your overseas service center	N/A	N/A
14.2 Overseas Showroom		
Do you have an overseas showroom?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Country/Region	N/A	N/A
14.3 Offline Trade Show		
Have you participated in offline trade shows?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Tradeshow name	N/A	Official images from the trade show
Date attended	N/A	
Host Country/Region	N/A N/A	



Section 15: Supply Chain Capability

15.1 Centralized Procurement	
In the past 12 months, have you sold products from at least three sub-categories?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
15.2 Overseas Warehouse	
Do you have an overseas warehouse?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Country/Region	N/A N/A

-- End of Report --